

# Ohemaa Peprah-Asante

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## SUMMARY OF QUALIFICATIONS

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Analytically driven professional combining expertise in research, data analysis, and marketing to craft impactful strategies. Skilled in leveraging analytical and marketing tools to forecast trends, optimize campaigns, and deliver data-driven insights. Passionate about blending creativity and analytics to connect brands with audiences, foster engagement, and drive measurable growth.

## EXPERIENCE

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### Marketing and Analytics Manager | The How Bazar

February 2024-Present

- Spearheaded data-driven campaigns, increasing event attendance by 25% for the “BIG” music festival.
- Optimized ad spending by 20% using market research and Google Analytics to refine targeting.
- Collaborated with local artists and vendors to enhance brand visibility and community engagement.

### Accounts Receivable Analyst | NCCER

August 2022-Present

- Created and maintained comprehensive financial reports using Excel and SQL, including EOM summaries and specialized tracking reports for leadership and board meetings.
- Monitored \$1–2M in monthly collections and \$2–3M in aging receivables, reducing outstanding balances by 25–50% through data-driven optimizations.
- Streamlined EOM reconciliation processes by performing bi-weekly check runs and validating ACH payments, cutting reconciliation time by 50% and enhancing accuracy.
- Generated 4–5 A/R tracking sheets monthly and created specialized reports for collection projects, improving insights into payment behaviors and driving a 30% increase in on-time payments.
- Proactively identified and resolved customer trends, preventing account holds and driving a 20% reduction in over-90-day balances through targeted interventions.

### Lead Quantitative Researcher | SMART LAB @ USF

August 2021-September 2022

- Led a statewide analysis of 79,960 justice-involved adolescents, identifying a 27–41% increase in opioid misuse odds due to trauma, with Black and Latinx youth facing the highest disparities.
- Presented research findings at the 2022 CPDD Annual Meeting to 1,200+ experts, contributing to actionable strategies for addressing systemic disparities in substance misuse.
- Authored 2 research posters and created 15+ data visualizations for peer-reviewed publications and conferences.

## EDUCATION

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### B.A. in Psychology; University of South Florida

2018 - 2022

- Minors in *Anthropology* and *Forensic Behavioral Health*

### M.A. in Digital Marketing and Data Analytics; University of Florida

2024 - Present

## SOCIAL MEDIA AND PROJECTS

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### Social Media Manager/Creative Director | African Students' Association @ USF

August 2021-May 2022

- Led an 18-member board to host 30+ events, increasing attendance by 67%, selling out Africa Night (200 attendees), and achieving 300+ new members.
- Boosted Instagram engagement by 30%, growing followers by 500+ and driving participation in polls, comments, and RSVPs through targeted email campaigns.
- Raised \$1,300+ at Date Auction and collaborated with Black organizations, earning ASA recognition as Student Organization of the Year.

### Independent Social Media Management Projects

2013-2017

- Grew social media accounts to a combined 30k+ followers, boosting engagement by 30% through trending hashtags, engaging content created with Photoshop and After Effects, and consistent post scheduling to drive brand growth.

## CERTIFICATIONS

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Google: UX Design Professional Certificate, Digital Marketing & E-commerce Professional Certificate, Google Analytics (Basic and Advanced) | Meta Certified Marketing Science Professional Credential | CITI Certification: Human Research - Social / Behavioral Investigators and Key Personnel

## SKILLS AND INTERESTS

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**SKILLS:** Data Analysis (Python, SQL, Tableau, STATA), Marketing Tools (Google Analytics, Google Ads, Facebook Ads, SEO), Design & Reporting (Figma, Photoshop, Illustrator, After Effects, Data Visualization, Excel, Statistical Analysis), Trend Forecasting, Market Research

**INTERESTS:** Fashion and Trend Forecasting, Digital Marketing, Data Analytics, Market Research, Campaign Optimization